

Michigan
Gutters, Inc



In The Gutter

January 3rd, 2023



Happy New Year!!! We hope you all had a great time welcoming in 2024! We are excited to see what this year has in store for us here in the gutter world! We wanted to take a moment and thank you all for your hard work in 2023. Through rain, snow, heat, and wind - you guys stuck with us and installed some beautiful gutters! Yes - we are still in RED season! Tiffany will send out an email as soon as anything changes. As of now we are still booked into the end of January.



Atta Boys From December

Congratulations to Novembers
winner - Blake!

Wesley & Dylan - Bowerman Job

Chris & Kris - Abbott Job

Blake, Tim, Chad, Kristy, Tiff, Veronica
- Bathke Job

Reminders:

We are in RED season until Tiffany gives notification of otherwise.

With the never ending change in weather - be sure to bring all the gear (and some extras!) for the day.

All extra stops (returning to the shop included) need to be noted in t-sheets.

Birthdays & Anniversaries

01/03 - Happy Birthday Nick!

01/04 - Thank you for 3 years of service Gordon!

01/31 - Happy Birthday Mark!



Safety Meeting Recap



Steaming / Roof Shoveling

- ALWAYS: Keep Water flowing to the steamer and blow all lines out when finished!
- Ice must be cut into chunks of 2' or smaller. Do not burn the shingles!
- Do not stand on the ice dam while steaming it.
- Check the pitch of the roof to see if you will need a harness.
- Ask/check for windows/skylights on the roof.
- Use caution tape to barricade area off.
- Ground guy must stay back 10' from eave.
- Clear ice/snow from walkways and doorways after steaming is complete.
- Salt walkways when finished.

Video Recaps -

Artic Steamer Overview

Nozzle Video

MGI in action!



Foreman
Meeting will
be on 01/16.

Safety Meeting on
01/23 on Cold
Stress with
breakfast
included!



Do's and Don'ts



DO double check all WIBS and service forms have been completed. This should include the time you left the job, ending mileage, and notes. The amount of WIBS that have been incomplete is increasing, making Veronica chase down times on your timesheet, call you with questions, etc. If she has to do this, it not only slows you down, but it slows her down. Incomplete WIBS can and do affect your numbers! If you are the foreman having someone else complete the WIB - it is still on you to double check they completed it all and correctly.

DON'T leave snow / ice on any driveways or sidewalks!

DON'T forget to bring salt with you to every job - along with a shovel of some kind just in case it is needed.

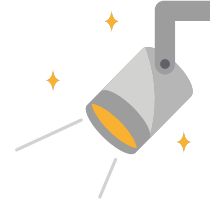




Get To Know The Crew



This months
spotlight is on
Logan!



Buggsy

Sonny

Logan was born in Big Rapids, was raised in Evart, and made the move to Traverse City in 2019. He has 4 siblings - 3 sisters (Brooklyn, Maddisen, & Payton) and a brother, Aiden. At home, he has a doggo and 2 cats - Odin, Buggsy, Sonny. In his free time he enjoys being outside hiking, hammocking, and fishing! Thank you for all your hard work Logan!





Let's Talk Numbers!

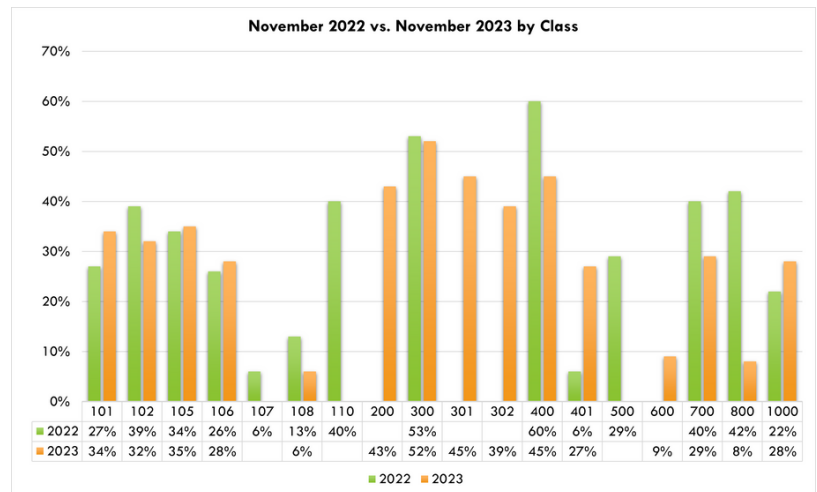


2023 was a great year! We installed 2,147 linear ft more in 2023 than we did in 2022! Great work guys!

	2022	2023
Total Footage Installed	8174	10321

The graph below shows a comparison between November of 22 & November of 23 of the net profit percentage based on the job class. Ex - 5" & 6" k style jobs with no cover fall under class 101.

101 - Standard Gutter System
102 - Cleaning
103 - Repairs
105 - Standard Gutter w/Protection
106 - Gutter Protection
107 - Ice Steaming
108 - Service Call
110 - Standard Gutter w/Heat
200 - 8" Gutter
300 - Specialty Gutter AL
301 - Specialty Gutter AL with protection
302 - Specialty Gutter AL with Heat
400 - Specialty Gutter Copper
401 - Specialty Gutter Copper with protection
402 - Specialty Gutter Copper with heat
500 - Heat Systems
600 - Snow Retention System
700 - Underdeck
800 - Drain Tile
1000 - Gaylord



Mental Health Corner

Estrangement can feel both freeing and devastating.

Holidays can amplify the emotions associated with estrangement. It is important to remember that you can genuinely love someone and still need to step away from the relationship.

What can you do to navigate the conflicting emotions?

Psychology Today offers this guidance:

- Find ways to remind yourself why you made the choice in the first place, giving yourself an anchor to withstand the waves of emotional complexity.
- Normalize having conflicted feelings and see if you can work on embracing both. Experiencing some negative fallout doesn't mean you made the wrong choice.
- Keep imagining getting bigger in your sense of self, your definition of self. Become someone who more deftly tolerates complexity and even "opposite" feelings. It takes a lot of emotional maturity to embrace that kind of complexity.

[Read the full article from Psychology Today](#)

