

# In The Gutter

March 2026



## Atta Boys from February

Congrats to our January winner - Mark!

Eli & Trevor - Marmul Job

Gordon & Hayden - Haller Job

Jason J & Dylan - Rowley Job

Jason J & Dylan - Shaw Job

Jason J & Dylan - Sommerville Job

## Reminders

Watch for the email from Tiffany about seasons as we get closer to Spring and our busy season!

Be cautious of your surroundings on job sites (plants, lights, etc).

## Birthday's and Anniversaries

3/8- Happy Birthday Carrie!

3/14 - Thank you for 9 years of service Tiffany!

3/24 - Happy Birthday Chad!

Thank you everyone who joined us in the fun at the annual party! We hope everyone had a great time! Shout out to Jason Jordan as he was this years pick for Gutterman of the Year!



# Safety Meeting Recap

## Slips, Trips, & Falls



Slips, trips, and falls are among the most common workplace accidents, causing 17% of disabling injuries and 15% of on-the-job fatalities.

Even minor falls (e.g., slipping on a wet floor or tripping over objects) can result in serious injuries like broken bones, back strains, or concussions.



**Foreman Meeting will be held on 3/18**

**Safety Meeting will be held on 3/25**

# Do's and Don'ts



DO take before and after pictures for each job!  
Customers have been asking again and we want  
to make sure we have good, complete pictures!

DO note materials used for installation!

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## HR Corner

### Updated Policies!

New policies can be found on the MGI website  
(must be logged in to view) linked below.

[Tool and Clothing Allowance Policy](#)

[Cash Advance Policy](#)

Reach out to Joe with any questions you might  
have with these new updates.

# Let's Talk Numbers



Our goal in 2026 is to hit \$5 Million in sales. The graphs below show what we have made in sales so far vs what the target should be to hit \$5 million this year

Installed Sales Performance Goals  
2026 (5 Million)

	Jan	Feb	Total	
2025	\$95,619.00	\$180,633.00	\$276,252.00	
2026	\$134,054.00	\$141,197.00	\$275,251.00	
<b>Goal</b>	<b>\$270,817.54</b>	<b>\$190,755.59</b>	<b>\$461,573.13</b>	
			\$186,322.13	SHORT

	Future Monthly Rev Goal to reach 5 million
mar	\$229,609.59
apr	\$385,537.15
may	\$517,510.78
june	\$550,217.61
july	\$466,505.51
aug	\$517,871.91
sept	\$489,850.53
oct	\$655,063.23
nov	\$553,315.44
dec	\$359,267.20

The graph below shows where each jobs average net percentage falls for January 2026

