

Michigan  
Gutters, Inc



# In The Gutter



November 3rd, 2022



Thank you for those that could join us at the fall party! We hope you had fun and were able to enjoy some pizza and drinks! Weather is getting cold so make sure you guys are dressing in warm layers and taking rain gear when needed.

This month I want to learn more about you guys. In order for things to run smoothly through the whole business - we need to know what you guys think. We want to open things up and hear some suggestions from you guys on areas that you think need improvement to help your days/jobs run smoother. If you'd like to do this anonymously - we will need a little patience as we get together a conversation ("suggestion") box.

The iPad chargers and blocks need to stay where they are at. No more taking them with you as we have gone through all the stock chargers - Heather's personal chargers have been taken and not returned. We will have to start charging everyone's tool allowance if these continue to go missing. Please check your vehicles and return the MGI property as soon as possible.

## Atta Boys From October

**CONGRATULATIONS to Blake for being  
Septembers winner!**

Blake & Anthony - Meyers Job  
Roger - Ohlfs Estimate  
Mitch, Kris & Gabe - Tourre Job  
Blake & Kris - Trombly Job  
Michael, Anthony & Nick - McFadden Job  
Rob & Kadin - Ferguson Job



## Reminders :



- Please mark in WIB if you are using Armour Guard or stubby. We need this information for inventory AND stubby is \$1.50 more per foot!
- Send Heather pictures of K Style, basic screen, drain tile, rainchain, rain barrels so we can update our website with new pictures.
- DO NOT remove any of the iPad chargers or blocks. We will start charging the tool allowance for these.

## Birthday / Anniversaries

11/1 - Happy Birthday Heather!  
11/5 - Thank you for 2 years of service Kris!  
11/6 - Happy Birthday Brian!  
11/7 - Happy Birthday Cruz!  
11/22 - Happy Birthday Gordon!  
11/30 - Happy Birthday Craig!





# Safety Meeting



## Recap on last months ladder safety meeting

- Always inspect the ladder prior to using it. If the ladder is damaged, it must be removed from service and tagged until repaired or discarded.
- Do not exceed the maximum load rating of a ladder. Be aware of the ladder's load rating and of the weight it is supporting, including the weight of any tools or equipment.
- Maintain a 3-point contact (two hands and a foot, or two feet and a hand) when climbing/ descending a ladder. • Face the ladder when climbing up or descending.
- Use extra care when getting on or off the ladder at the top or bottom. Avoid tipping the ladder over sideways or causing the ladder base to slide out.

\*\*As always - if you notice any issues or defects with your equipment - please fill out the form so the office is aware and can work on a solution.



[https://docs.google.com/forms/d/e/1FAIpQLSeZqBOoAdTTMfP51NTpTU6vLqOFbltWiOeoQBON\\_SIJrsyUjQ/viewform](https://docs.google.com/forms/d/e/1FAIpQLSeZqBOoAdTTMfP51NTpTU6vLqOFbltWiOeoQBON_SIJrsyUjQ/viewform)

## November's roof and harness safety meeting will be held on 11/8!







# Gutter Do's and Don'ts



DO - double check all downspouts to make sure they are properly secured. Clients should not have to use a stake to stabilize the downspout on windy days



Wasn't approved by Jay or the estimator.



Do NOT leave holes in the gutter. Seal them with caulk if a mistake is made. Things like these can cause leak issues!

## 5" & 6" Vampire Straps installation:

- Add vampire brackets ever 24" (Install with the vampire tool!)
- **Always** use a flat headed screw!
- **Always** go under the first course of shingle.
- If you HAVE to attach on top of the shingle, it needs to be approved.



## When to use a vampire strap

\*No Fascia

\*Crown Molding

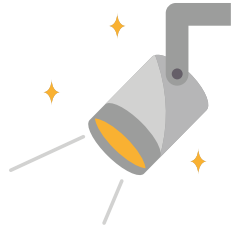
\*Steep Fascia(10/12 or greater)



Example of a properly installed vampire strap



# Get to know the crew!



This month's  
spotlight is on  
Blake!



Blake, also known as pancakes and the parking lot manager, was born in Texas and raised in Gaylord after moving to Michigan at age 8 with his parents and brother. He graduated in 2009 and enjoyed playing football. He moved to Traverse around 5 years ago and found his way to MGI 2 years ago. His current hobbies include video games, snowmobiling, playing on the MGI softball team, and searching for an adrenaline rush on a roller-coaster. He has a Chocolate Lab / Pit Bull mix named Cooper (that is not a fan of Kris Hill). He would love for you to join him for long walks on the beach and snuggle up for a good book.



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Congratulations to Chris for winning the October's picture contest!

YAY!



Keep your eye out for more fun competitive ways to win money/prizes here soon!

We will be having a MGI Thanksgiving potluck on 11/21 starting at 4:30pm! A sign up sheet for all those who would like to bring a dish to pass will be on the Sunshine Committee peg board!







# Let's Talk Numbers



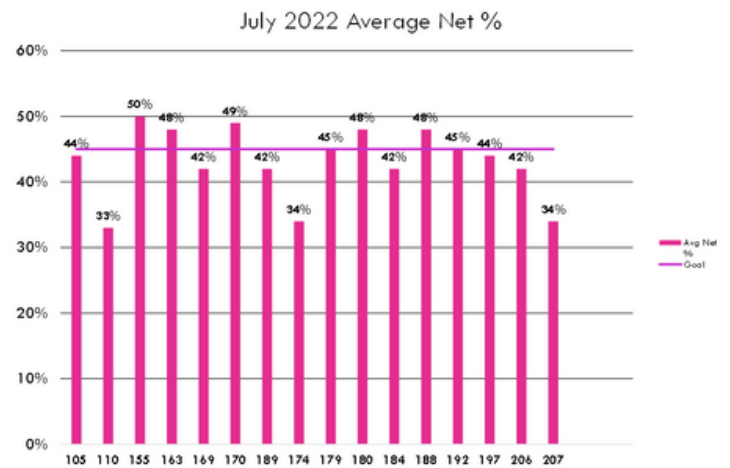
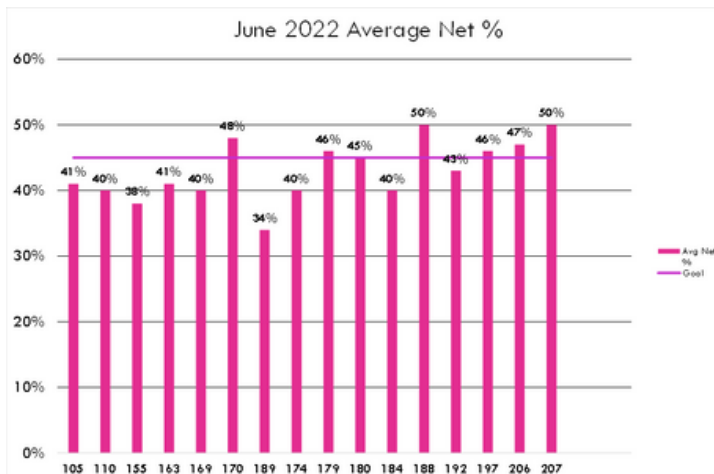
July-22

Lead	Gutter Footage Installed	Count of Invoice #
Anthony	1888	18
Blake	1938	24
Bryce	2445	26
Chris	3078	23
Cruz	475	7
Eli	1203	21
Gordon	223	3
Mark	1621	16
Mitch	159	2
Nuno	575	7
Rob	40	18
Stanley	1328	17
Grand Total	14973	182

June-22

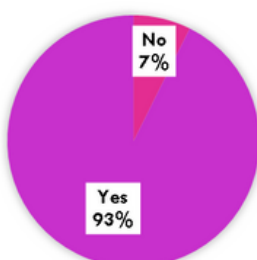
Lead	Gutter Footage Installed	Count of Invoice #
Anthony	1057	11
Blake	1932	18
Bryce	2354	30
Chris	1354	22
Eli	1620	12
Gordon	243	2
Mark	1124	17
Mitch	155	1
Nuno	1953	29
Rob	206	25
Stanley	506	6
Grand Total	12504	173

These numbers only reflect the jobs you were foreman on. So if you have worked under another foreman, those numbers would not reflect here.

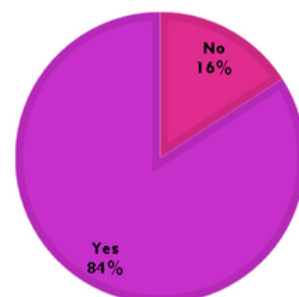


This reflects average net percentage for profits. Our goal is to have an average of 45% net profit.

JUNE 2022 WIB COMPLETION PERCENTAGE



JULY 2022 WIB COMPLETION PERCENTAGE



Good work on lowering these WIB completion numbers guys!